# O. Dinesh Kumar

## Product Delivery Lead

Hyderabad, India | odkspav@gmail.com | LinkedIn: o-dinesh-kumar

Product Delivery Lead focused on enterprise SaaS requirements, workflows, implementation checks and release coordination. Earlier experience spans architecture, design leadership and entrepreneurship.
I work with founders, developers and QA to turn business needs into clear product requirements.

## Product practice

**Scope:** Enterprise SaaS, marketplaces, EdTech, FinTech, EV mobility and community products. Modules include HRMS, recruitment, CRM, payroll, procurement, finance and project management.

**Delivery:** Discovery and workflow mapping; PRDs, BRDs and user stories; UI/UX direction and developer handoffs; acceptance criteria, UAT, QA coordination and release planning.

**Tools:** Figma, Miro, Notion, Jira, Excel and Google Sheets. Working knowledge of API and data-flow concepts, webhooks, low-code automation and AI-assisted product exploration.

## Experience

### Product Delivery Lead

Envisioned Strategy Consulting, Hyderabad | Mar 2026 - Present

- Worked across 7+ digital products and 20+ modules, structuring requirements, workflows and acceptance criteria for enterprise and operational systems.
- Coordinated with founders, four developers and four QA engineers through biweekly release cycles, UAT and release planning.
- Provided UI/UX direction, user journey definition and implementation handoffs in the absence of a dedicated designer.
- Explored an AI-assisted documentation framework as a concept; implementation was not part of the recorded work.

### Independent Consultant - Branding & Design

Turnkey projects, Hyderabad | Jun 2022 - Dec 2023

- Delivered branding and design work for hospitality and fitness projects, with procurement and vendor coordination.

### Managing Partner & Co-founder

Akhanda Infra Pvt Ltd, Hyderabad | May 2021 - Jun 2022

- Managed real-estate and land-development operations, procurement, vendor negotiations, branding and marketing layout work.

### O. Dinesh Kumar

Experience, education and leadership

### Associate & Head of Department

Greymatter Designs Pvt Ltd, Hyderabad | Jun 2017 - Apr 2021

- Joined the founding team and built and led a design department.
- Worked on public and private design and branding projects, including AP Innovation, APIIC, Kakinada Smart City and CRDA.

### Assistant Professor

Sigma College of Architecture, Tamil Nadu | Jan 2016 - May 2017

- Taught architecture, guided design studios and mentored students on portfolios and project communication.

### Independent Architectural Practice

Srinivasa Associates | 2015

- Undertook short freelance architectural design and documentation work.

### Architectural Intern

Agrawal & Agrawal, Kolkata | Jul 2013 - Dec 2013

- Supported urban mixed-use projects through drawings and 3D visualization during architectural studies.

## Education

**Bachelor of Architecture**
School of Planning and Architecture, Vijayawada | 2010 - 2015

## Professional development

Product Management - Great Learning
Product Management Launchpad - Airtribe | Dec 2022 - Feb 2023
Foundations of User Experience Design - Google
Enterprise Product Management Fundamentals - Microsoft
Storytelling workshop | May 2024

## Leadership

**President, SPA Alumni Association | 2018 - 2022**
Elected for three consecutive terms. Led SPArks mentorship activities across four events.

**Class Representative | 2010 - 2015**
Founder, Studio 24 student media initiative | 2012 - 2015

## Independent product exploration

Exploring architectural workflow assistance, property decision support, quotation review and evidence verification through concepts and prototypes. Public portfolio work distinguishes source artifacts from illustrative demonstrations and does not imply adoption or measured commercial impact.